

Description of Services

For Libraries, Friends Groups & Schools



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Updated Fall 2026

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BrandonsBooks partners with Friends groups, libraries, and schools to turn the most valuable slice of their donated books into consistent monthly income, without disrupting existing sales, bookstores, or operations. You scan and set aside the green books. We handle everything else and send you half the profit every month.

What's the Opportunity?

- Most donated books are priced at \$1–\$2, but some of those same books sell for **\$25, \$50, even \$150+ online**. The difference is data: knowing which books are worth more before they hit the table.
- Our scanning software answers instantly. **GREEN** = set aside for BrandonsBooks. **RED** = back to your normal process.
- **More of your books now qualify.** We sell through Amazon, eBay, and wholesale buyers, so we typically accept **10–15% of what you scan**. Everything else goes to your sale or bookstore exactly as before.
- **Already working with ThriftBooks, Better World Books, or a dealer?** Keep them. Scan first, send us the greens, and send your leftovers to them as usual. They move volume; we get the most out of your best books.
- No fees. No upfront costs. No minimum commitment.

7+

Years in Business

\$1.2M+

Total Partner Sales

15+

Active Library Partners

\$15,790

Paid to one partner
in 14 months

HOW IT WORKS

1 SCAN

Log in to your private partner account from **any web browser** on a phone, tablet, or computer, and scan with a Bluetooth or USB barcode scanner (we can provide one). Green or red in under a second. No software to install, no training required.

2 SET ASIDE & SHIP

Box your green books (max 50 lbs/box) and email us the box size and weight. We send a **prepaid shipping label**, usually within 24 hours. Shipping is deducted from net profit before the split, so there is **never an out-of-pocket cost to you**. No schedule required. **In Central Florida and Tampa Bay, we can pick up in person.**

3 WE HANDLE EVERYTHING

We inspect, condition, list, price, reprice, fulfill, handle customer service, and manage returns. You receive an email confirmation when your inventory is live.

4 GET PAID

On the 30th of each month you receive **50% of net profit** for the prior month's sales, plus a summary performance report. (That timing allows for Amazon's 30-day return window.) No surprises, no hidden fees.

THE SCANNING PLATFORM

Your volunteers log in to a private partner account that runs in **any web browser**: a laptop at the intake desk, a tablet in the back room, or a phone on the sale floor. Scan a barcode and the answer appears in under a second.

Scan 9781260128857	Scan 9780525559474
BRANDONSBOOKS Set aside for us	REJECT Back to your sale
Professional reference · Medicine	Bestseller fiction · Paperback

Illustration. Every scan returns green or red, with the title shown. No guesswork: the sales data decides what to send.

Mobile option: prefer to scan right before each sale instead of at intake? Volunteers can scan straight from a phone or tablet wherever the books are, pull the greens, and leave the rest for shoppers and dealers.

HOW WE GET PAID — THE 50/50 MODEL

We operate on a true consignment model with **no fees of any kind**: no software fees, no prep fees, no upfront costs. Shipping is prepaid by us and deducted from net profit before the split, so your group never pays anything out of pocket. Our only income is our half of the net profit.

$$\text{Gross Sales} - \begin{matrix} \text{Amazon Fees} \\ + \text{Shipping} + \\ \text{Refunds} \end{matrix} = \text{Net Profit} \div 2 = \text{Your Payment}$$

Industry Standard Split	BrandonsBooks Split
10% – 25% of net profit Most resellers pay partners a fraction of what they earn	50% of net profit True partnership. You do the scanning, you get half.

REAL RESULTS — ONE PARTNER, 14 MONTHS

\$15,790 paid to the library	~300 books sent per month	35 books sold for \$100+	\$420 top sale: a Modernist Cuisine set
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All from roughly 5% of their donations. Another partner scans about **200 books a day** and earns roughly **\$1,500/month**. Full case study: brandonsbooks.com/#case-study

SAMPLE MONTHLY REPORT

On the 30th of every month you receive a payment and a summary report showing units sold, gross sales, all expenses, net profit, and your share. Below is a real example from one of our active partners (Oct 2025):

Commission Structure		Source		Date Range	
	50%	Sample Partner		10/1/25	10/31/25
Gross Sales	Net Profit			Start	End
Income		Expenses			
	Units	Dollars		Dollars	
Sales	428	\$ 7,953.76	Inventory Cost Plus Prep	\$ -	\$1,344.05 Consignment Fees This Period
Reimbursements	8	\$ 45.16	Amazon's Fees	\$ 3,970.53	
Refunds	14	\$ (351.51)	Inventory Removal/Disposal	\$ -	
Gross Sales		\$ 7,647.41	Inbound Shipping	\$ 988.79	
Net Profit		\$ 2,688.09	Total Expenses	\$ 4,959.32	
\$217,567.23		\$99,785.85	\$49,895.14	\$48,551.09	\$1,344.05
Sales to Date	Profits to Date	Earnings to Date	Payments to Date	Amount Owed	

Book-by-book sales data is available on request. The summary report is the default monthly delivery.

READY TO GET STARTED?

What You Need Any phone, tablet, or computer with internet A barcode scanner, Bluetooth or USB (we can provide one) Donated books to scan. Start with whatever you have on hand.	What We Provide A private partner login for your volunteers Prepaid shipping labels, or local pickup in Central Florida and Tampa Bay A one-page consignment agreement in plain English Hands-on onboarding: help setting up scanners and your first shipment (on-site for local partners)	Payment Options ACH bank transfer (preferred, fastest) Check by mail PayPal Paid on the 30th of each month
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Let's Talk

Questions? Ready to start? Reach out. We typically respond the same day.

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